

**KOTELOV** GLOBALS

digitalizing  
business

We develop corporate systems with multiple integrations, complex web services, and mobile applications.



Top-5 developers of turnkey corporate software



Top-15 software developers

# industry experience

Completed projects for

- ✦ transportation and logistics — 18
- ✦ construction market — 23
- ✦ Retail — 5
- ✦ Fintech — 15
- ✦ manufacture — 4
- ✦ e-comm — 3
- ✦ media — 7
- ✦ FMCG — 5

# we are experts in finance and information security

In development, we consider the financial and accounting specifics of projects: we consult clients and development teams. We build secure information systems.

we write code in

- ✦ Kotlin
- ✦ React (Redux, Next)
- ✦ Swift
- ✦ Laravel
- ✦ Vue

- ✦ Nuxt
- ✦ Node.js
- ✦ Graph QL
- ✦ Postgress
- ✦ etc

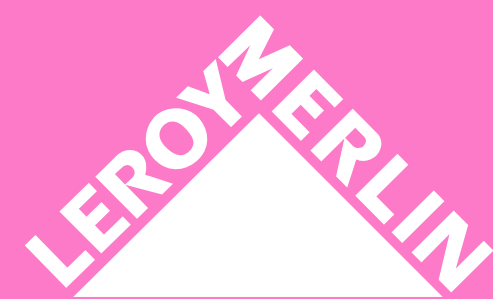
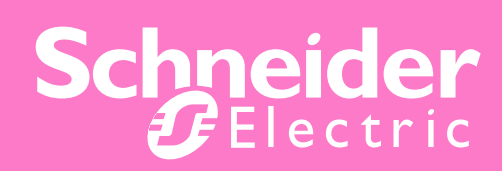
we use

- ✦ continuous CI/CD cycles
- ✦ Scrum

# product design unit

Analyzes, researches, and uncovers new insights about customers and business.  
Tests hypotheses to achieve product goals.

Examines business logic and scalability of solutions, launches MVP.



13<sup>+</sup>  
years in the market

50<sup>+</sup>  
completed Projects

1000<sup>+</sup>  
IT experts in the team

200<sup>+</sup>  
major awards



CORPORATE  
PROJECT

# An app for S7 Airlines flight attendants: 23 integrations running without access to the Internet

TOP-3 Airlines in Eastern Europe

## Results and value:

- Reduced by 50% time required for reporting processes and released flight attendants from 10kg of paper per flight through automation via iPad app.
- Enhanced successful complex integration with 12 systems and 8 departments.
- Polished up the service level on board by introducing unified data acquisition system to ensure individual and customized approach to every passenger.



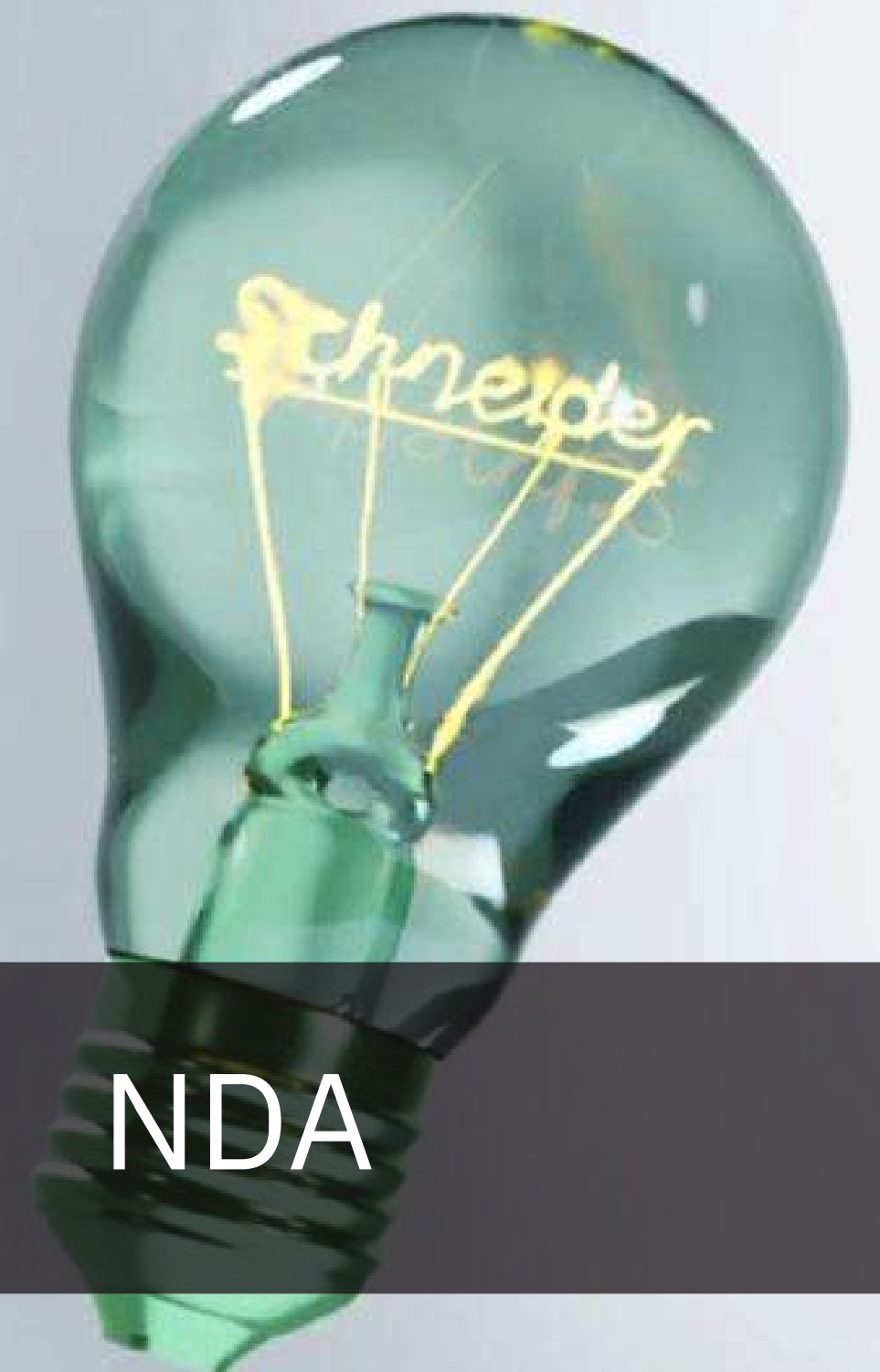
[Read the full story](#)

# Digital transformation of HR department

For leading global expert in energy management and power engineering  
with offices in over 100 countries

## Results and value:

- Unified 7 HR tools and 10 Legal entites in 1 convenient system.
- Empowered 2000 SE employees with a unified, customized and secure tool on microservice architecture.
- Cut the labor costs by 10 times through automating the entire HR document flow.



NDA



# Secure corporate messenger for Microsoft

Microsoft - #14 in Fortune 500 Companies Ranking

## Results and value:

- Developed corporate messenger in line with high security standards.
- Increased employee engagement and facilitated communication through gamification and voting features.
- Integrations with Skype and Microsoft internal servers.



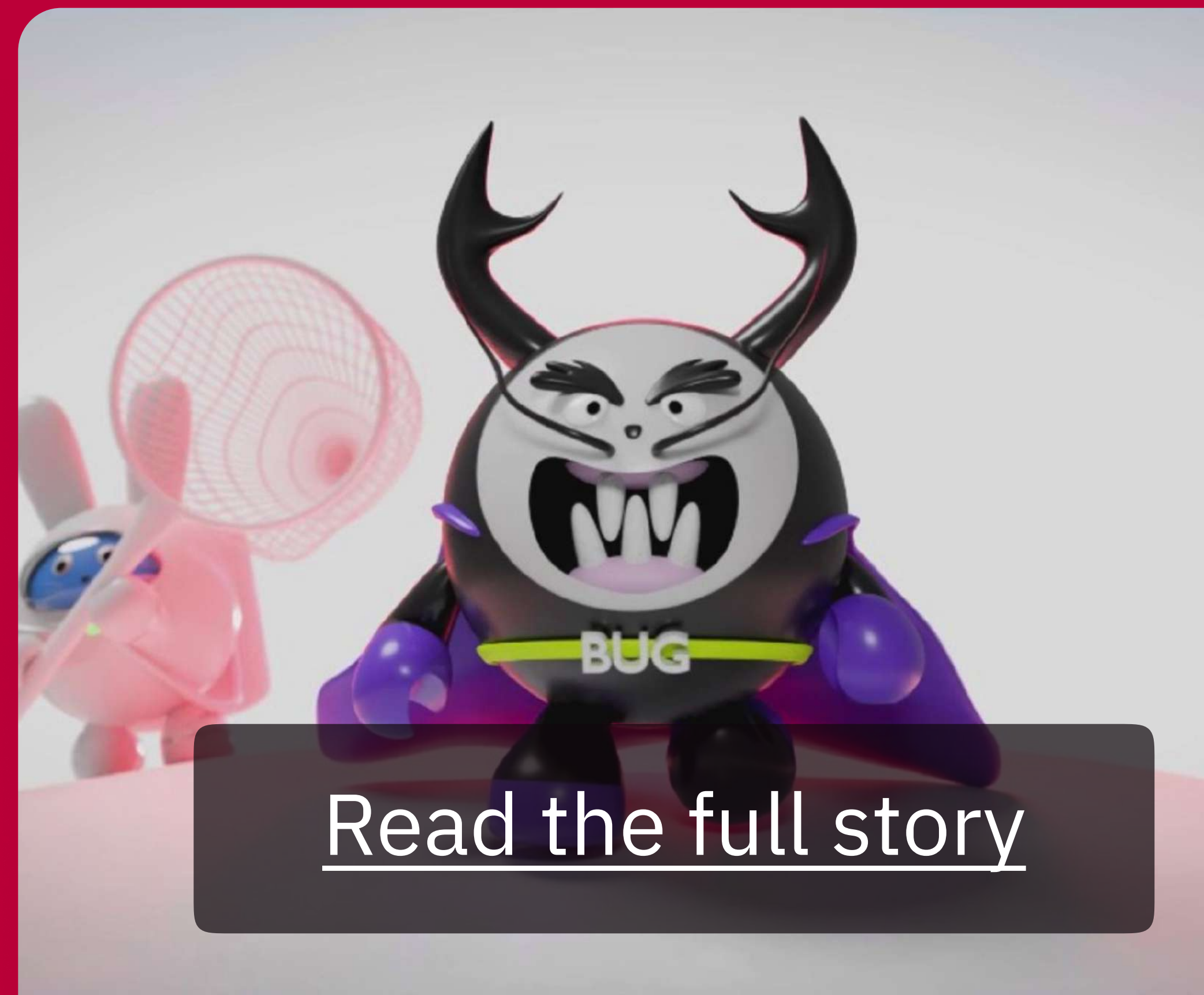
[Read the full story](#)

# QA Testing Implementation for Blockchain NFT project

NFT Art toys marketplace with 1 000 000 users

## Results and value:

- Increased overall user retention via introducing effectively organized QA testing process from scratch
  - Minimized potential losses by radically decreasing the amount of possible bugs at the release stage with introducing TestRail
- Speeded up the process of the bug's issue identification via recording bugs with a "Bird Eats Bug" console



Fintech &  
banking projects

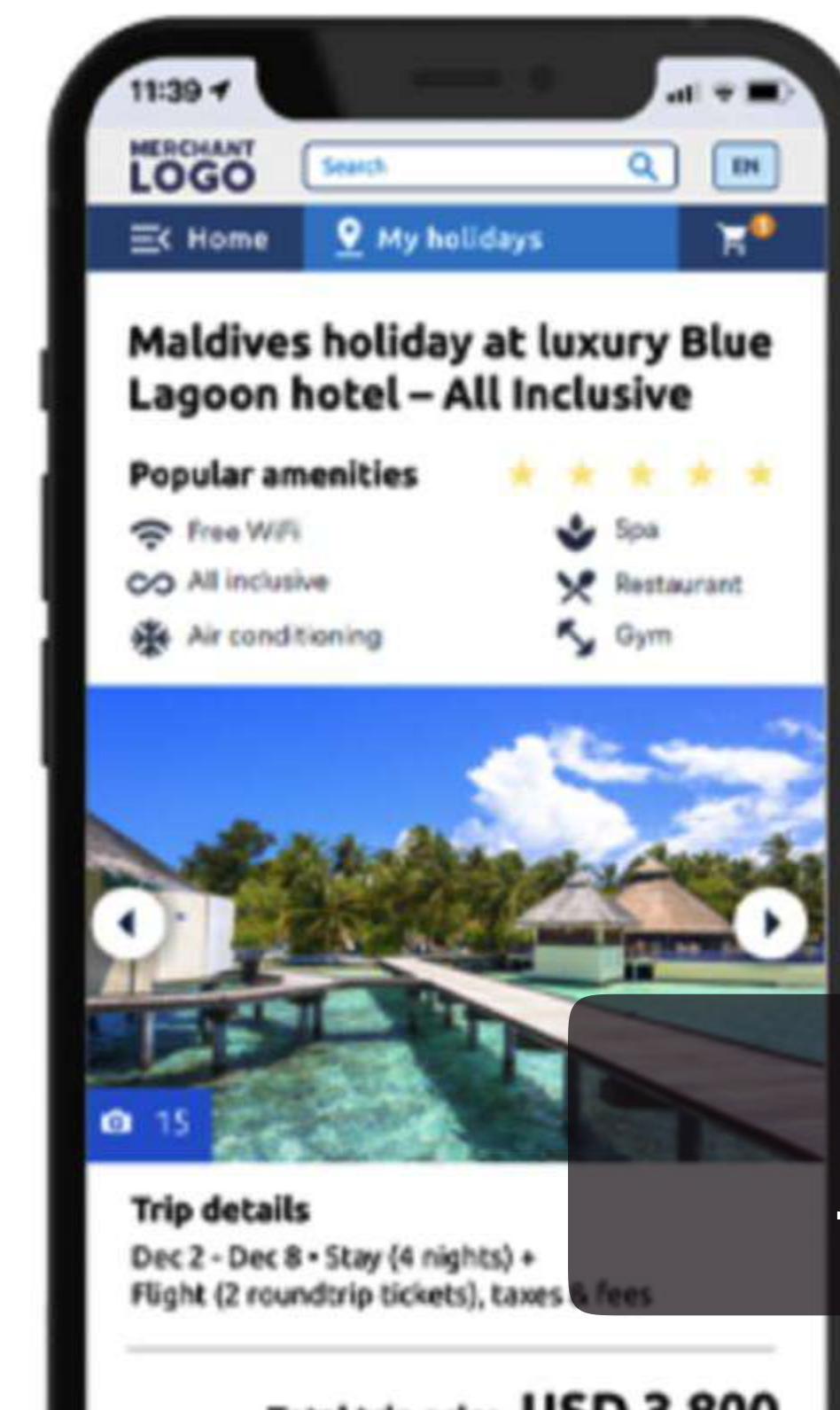


# QA Testing and Backend for AI-powered SaaS Fintech platform

Leading F-PaaS provider in the emerging markets

## Results and value:

- Speeded-up a go-live date for the F-PaaS platform release via enhancing in-house team with QA engineers and Java Backend developers.
- Introduced BNPL 2.0 on the market and maintained high-performance, distributed, business-critical applications in the FinTech field, which helped client to stand out as a leading provider in the industry and attract new customers.
- Improved customer satisfaction and retention by ensuring that the software met the requirements and was free of defects, resulting in a better user experience and improved customer loyalty.



case

# Analytics for FinTech product - Bank guarantees for corporate investment business

TOP-5 Banks in Russia

## Results and value:

- Improved customer experience and automated the actions of bank employees so that the guarantee is formed from multiple internal banking systems automatically.
- Enhanced successful complex integration with multiple internal and external systems and various departments.  
Automated calculations and part of the compliance check ups
- resulting in reduction of employees workload when processing an application.



case



# Real-time auction for car leasing: Unified system with microservices architecture

Leading F-PaaS provider in the emerging markets

## Results and value:

- Boosted by 4 times sales of a huge warehouse of the company through building from scratch a unified system and reducing vehicle evaluation to 1 second.
- Ensured fair price and minimized potential losses from selling vehicles at an under or over price via common algorithm. Already in the first month of the platform launch secured market price for 250 cars.
- Increased buyers engagement with auction mechanics to ensure competition and higher market price.



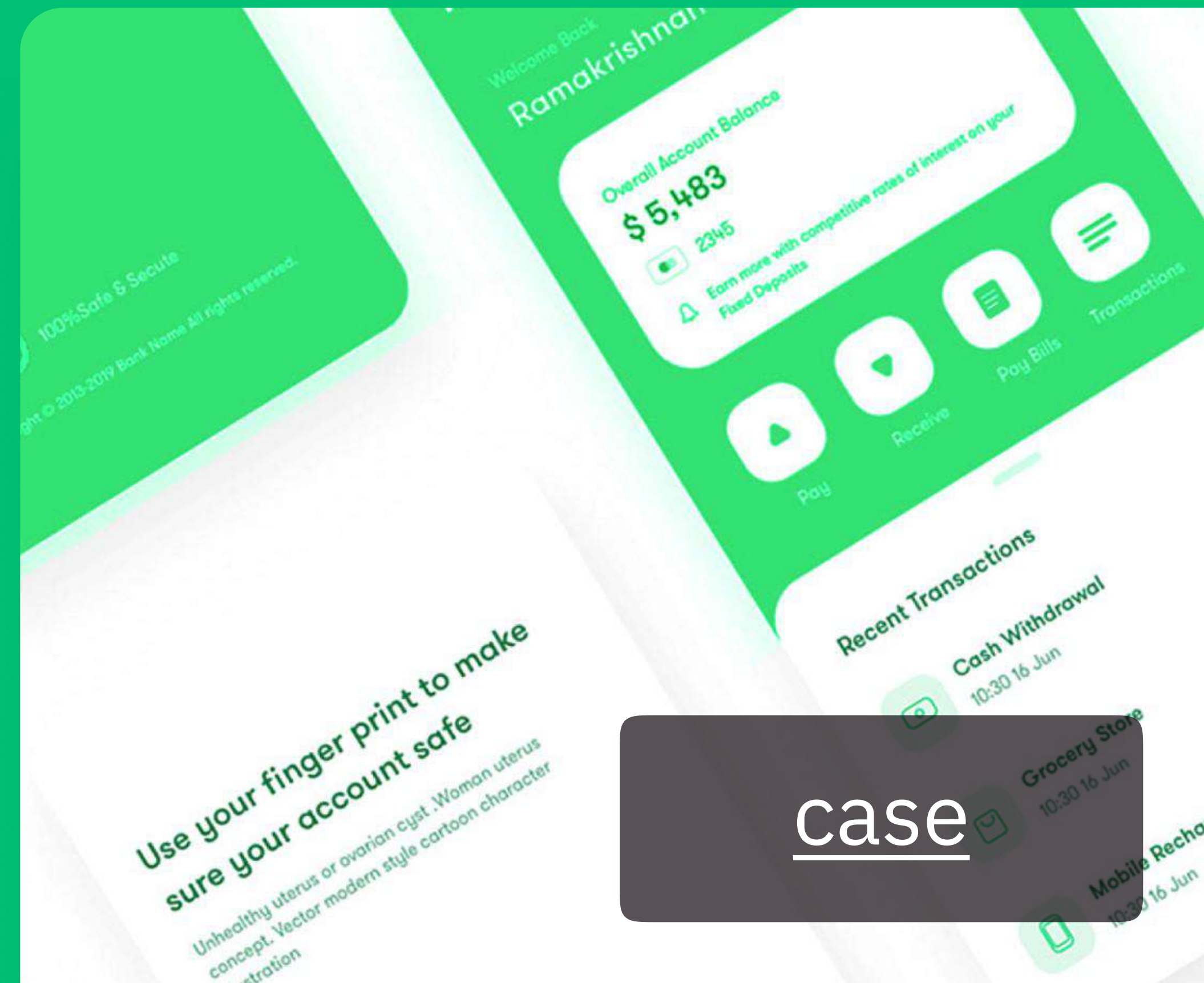
case

# Automated Workplace for customers request center

The largest universal bank in Eastern Europe

## Results and value:

- Improved the composition of the components of the used own UI-kit and, in close cooperation with the focus group, finalized the design of the AWP.
- Accelerated the process of obtaining information through several internal integrations with other bank products.
- Increased the efficiency of processing incoming requests from bank customers by creating an interface where, in one browser tab, a bank employee can get information about the problem, the data necessary to solve it and write a response to the client.



case



# System upgrade - Front-end Solution for corporate clients

Top-3 banks in Russia

## Results and value:

- Enhanced transition to the new design of the portal via improvement and modification of controls resulting in growth of convenience and speed of working with the portal.
- The internal customer authorization service was transferred to a single bank-wide authorization system, effecting in easier access to the system at the level of the employee base of the entire bank.
- Developed an internal database backup system for the main services and a quick and safe transition in the event of an accident in Production, which will minimize rollbacks of releases in case of critical errors.



case

What our  
clients say



The team at KOTELOV showcased high levels of competence and responsibility in fulfilling their duties. They actively engaged in discussions and the decision-making process.



Ilya Boluchevsky  
Technical Director, LLC "Pole"



The team at Kotelov developed a large-scale system that required extremely high technical expertise and helped elevate the onboard airplane service to a new level.



Alexander Lukash  
Product owner S7 Airlines



During the project, the developers led by Valery Kotelov proved themselves as a team of professionals who successfully solved all the tasks set before them and achieved the project's goals.



Dmitry Butyanov  
PBE Microsoft RUS



Together with Kotelov, we are digitizing Gazprombank Leasing. The team shows proactivity at every stage. They excel in both design and development, which sets them apart from others.



Stas Kirillov

Head of Digital Projects, Gazprombank Leasing



**PRICING**

# OUTSTAFFING PRICING, \$/hour

STACK	MIDDLE	SENIOR
Node.js (Nest.js, TypeScript)	\$40,00	\$65,00
Python	\$40,00	\$65,00
React.js	\$40,00	\$65,00
VUE.js	\$40,00	\$65,00
iOS (Swift)	\$45,00	\$70,00
Android (Kotlin, Java)	\$45,00	\$70,00
Java	\$45,00	\$70,00
PHP (Yii2, Laravel)	\$40,00	\$65,00
.NET (ASP.NET)	\$40,00	\$65,00
Designers (Figma)	\$30,00	\$40,00
Testers/QA	\$30,00	\$40,00

# Let's start your project together

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