

KOTELOV

Digitizing
Corporations

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TINKOFF

PIK



BRUSNIKA

FIFA WORLD CUP
RUSSIA 2018



Clients

KOTELOV

50+

PROJECTS

80

**IT EXPERTS
IN THE TEAM**

4

**OFFICES
IN 4 COUNTRIES**

12

**INTERNATIONAL
AWARDS IN 2022**

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FINTECH & BANKING PROJECTS

2023

QA Testing and Backend for AI-powered SaaS FinTech platform

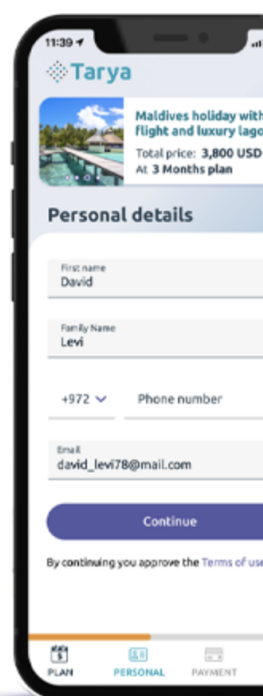
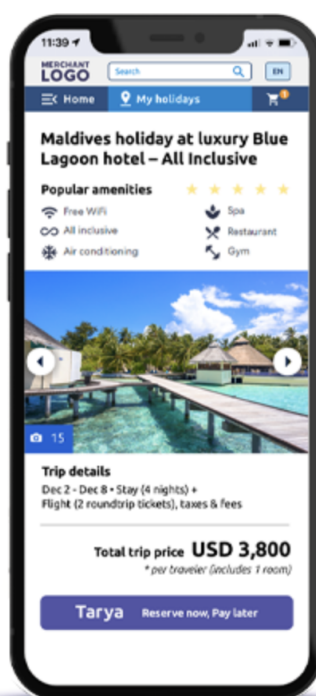
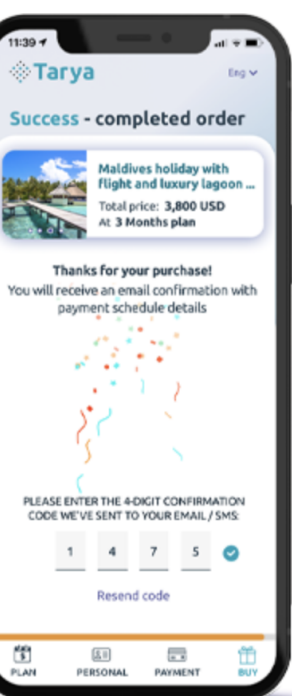
Leading F-PaaS provider in the emerging markets

Results and value:

- Speeded-up a go-live date for the F-PaaS platform release via enhancing in-house team with QA engineers and Java Backend developers.
- Introduced BNPL 2.0 on the market and maintained high-performance, distributed, business-critical applications in the FinTech field, which helped client to stand out as a leading provider in the industry and attract new customers.

Improved customer satisfaction and retention by ensuring

- that the software met the requirements and was free of defects, resulting in a better user experience and improved customer loyalty.

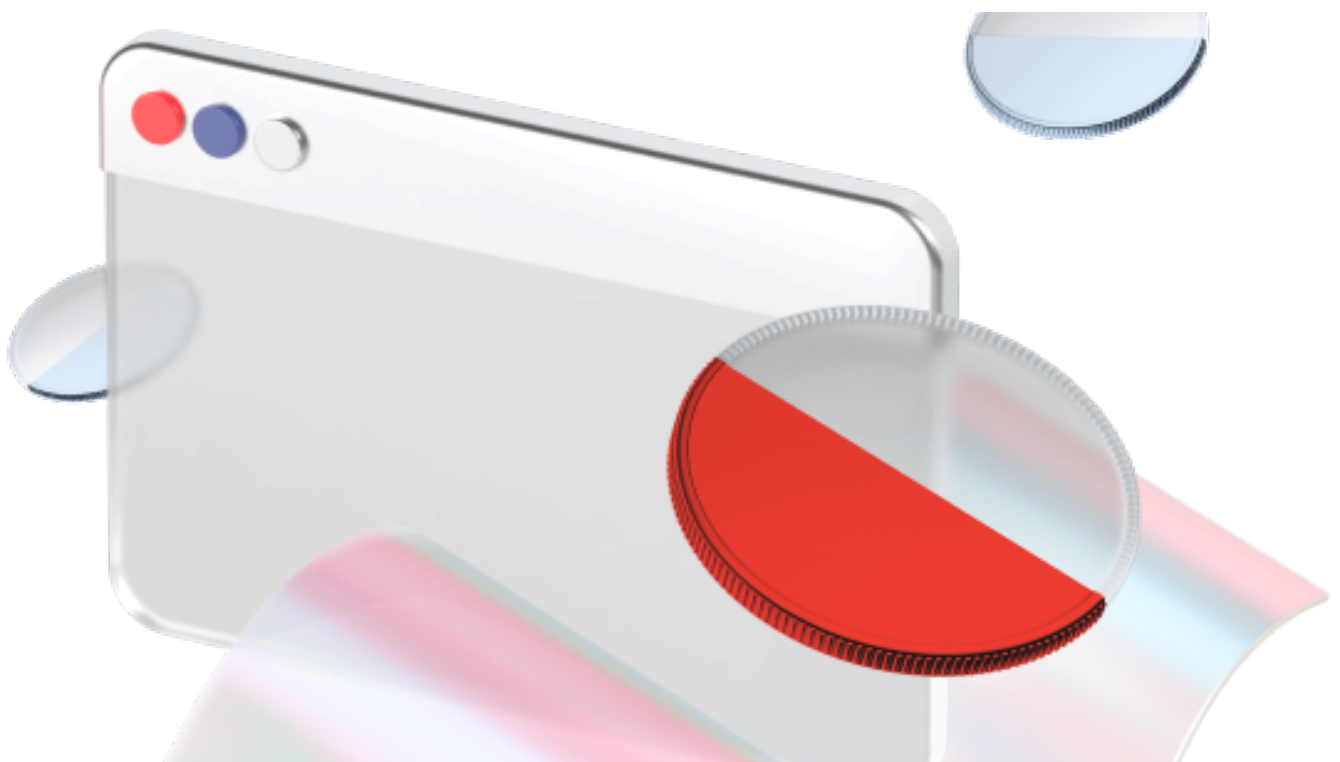


Analytics for FinTech product - Bank guarantees for corporate investment business

TOP-5 Banks in Russia

Results and value:

- Improved customer experience and automated the actions of bank employees so that the guarantee is formed from multiple internal banking systems automatically.
- Enhanced successful complex integration with multiple internal and external systems and various departments.
- Automated calculations and part of the compliance check ups resulting in reduction of employees workload when processing an application.



Real-time auction for car leasing: Unified system with microservices architecture

Top-5 leasing companies in Russia

Results and value:

- Boosted by 4 times sales of a huge warehouse of the company through building from scratch a unified system and reducing vehicle evaluation to 1 second.
- Ensured fair price and minimized potential losses from selling vehicles at an under or over price via common algorithm. Already in the first month of the platform launch secured market price for 250 cars.
- Increased buyers engagement with auction mechanics to ensure competition and higher market price.



Automated Workplace for Customer Request Center

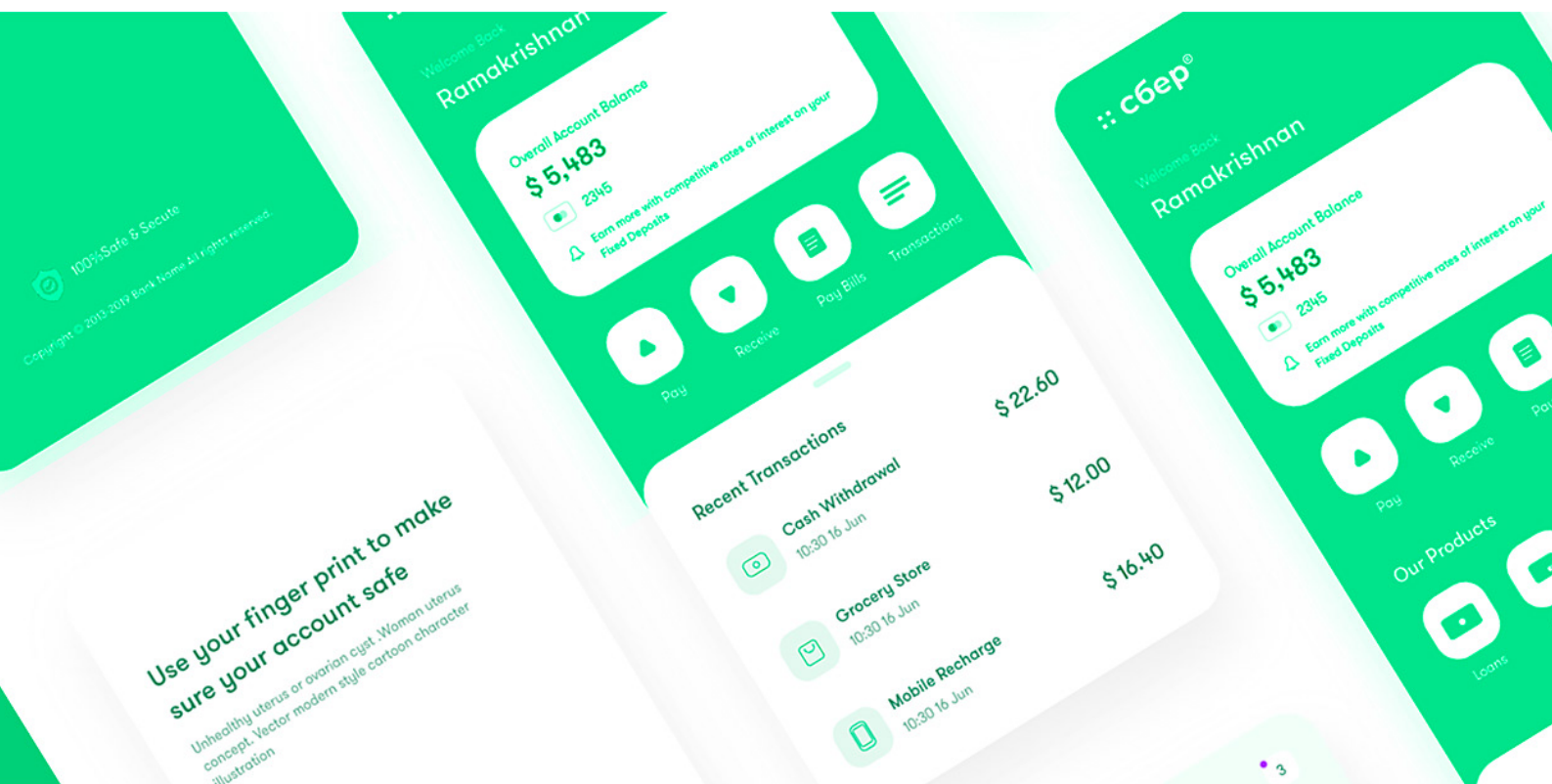
The largest universal bank in Eastern Europe

Results and value:

- Improved the composition of the components of the used own UI-kit and, in close cooperation with the focus group, finalized the design of the AWP.
- Accelerated the process of obtaining information through several internal integrations with other bank products.

Increased the efficiency of processing incoming requests from bank customers by creating an interface where, in one browser tab, a bank

- employee can get information about the problem, the data necessary to solve it and write a response to the client.



System upgrade - Front-end Solution for Corporate Clients

Top-3 banks in Russia

Results and value:

- Enhanced transition to the new design of the portal via improvement and modification of controls resulting in growth of convenience and speed of working with the portal.

The internal customer authorization service was transferred to a single

- bank-wide authorization system, effecting in easier access to the system at the level of the employee base of the entire bank.

Developed an internal database backup system for the main services and

- a quick and safe transition in the event of an accident in Production, which will minimize rollbacks of releases in case of critical errors.



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CORPORATE PROJECTS

2023

An app for S7 Airlines flight attendants: 23 integrations running without access to the Internet

TOP-3 Airlines in Eastern Europe

Results and value:

- Reduced by 50% time required for reporting processes and released flight attendants from 10kg of paper per flight through automation via iPad app.
- Enhanced successful complex integration with 12 systems and 8 departments.
- Polished up the service level on board by introducing unified data acquisition system to ensure individual and customized approach to every passenger.



Digital transformation of Schneider Electric HR department

Schneider Electric - leading global expert in energy management and power engineering with offices in over 100 countries

Results and value:

- Unified 7 HR tools and 10 Legal entites in 1 convenient system.
- Empowered 2000 SE employees with a unified, customized and secure tool on microservice architecture.
- Cut the labor costs by 10 times through automating the entire HR document flow.



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Secure corporate messenger for Microsoft

Microsoft - #14 in Fortune 500 Companies Ranking

Results and value:

- Developed corporate messenger in line with high security standards.
- Increased employee engagement and facilitated communication through gamification and voting features.
- Integrations with Skype and Microsoft internal servers.



[Read the full story](#) 

[All projects](#) 

QA Testing Implementation for Blockchain NFT project

NFT Art toys marketplace with 1 000 000 users

Results and value:

- Increased overall user retention via introducing effectively organized QA testing process from scratch
- Minimized potential losses by radically decreasing the amount of possible bugs at the release stage with introducing TestRail
- Speeded up the process of the bug's issue identification via recording bugs with a "Bird Eats Bug" console



AWARDS 2022

RUNET RATING / #2 CORPORATE SOFTWARE DEVELOPMENT IN CONSTRUCTION INDUSTRY	2022
RUNET RATING / #9 CORPORATE SOFTWARE DEVELOPMENT IN MOSCOW	2022
AWWWARDS / HONORABLE MENTION	2022
CSS DESIGN / INNOVATION DESIGN AWARD	2022
CSS DESIGN / UX DESIGN AWARD	2022
CSS DESIGN / UX DESIGN AWARD	2022
CSS DESIGN / SPECIAL KUDOS DESIGN AWARD	2022
TAGLINE / #3 BEST JOB AUTOMATION SERVICE / CABIN CREW PAD	2022

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What our clients say

“ KOTELOV developers are a great **team of professionals** who quickly adapt to the regularly changing customer requirements and complete tasks **efficiently and on time** ”



Anastasia Kovtun
S7 Airlines Project Manager

“ KOTELOV **rapidly enhanced our in-house team** with mobile and backend developers and helped us to **decrease time-to-market** ”



Oleg Borisov
Head of Projects “PIK” group

“ The KOTELOV team built and implemented a **top-notch and user-friendly software** with numerous useful features, on time and on budget ”



Dmitry Butyanov
PBE Microsoft RUS

“ KOTELOV are a **reliable partner** for strengthening our in-house team with worldwide **IT experts**, assisting us to **speed up our go-live date** ”



Zlatana Vasileva
Head of HR at Tarya Fintech

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PRICING

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Outstaffing pricing

STACK	MIDDLE	SENIOR
Node.js (Nest.js, TypeScript)	\$40,00	\$65,00
Python	\$40,00	\$65,00
React JavaScript	\$40,00	\$65,00
VUE JavaScript	\$40,00	\$65,00
iOS (Swift)	\$45,00	\$70,00
Android (Kotlin, Java)	\$45,00	\$70,00
Java	\$45,00	\$70,00
PHP (Yii2, Laravel)	\$40,00	\$65,00
.net (ASP.net)	\$40,00	\$65,00
Designers (Figma)	\$30,00	\$40,00
Testers/QA	\$30,00	\$40,00

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**LET'S
BUILD IT
TOGETHER :)**